

HANDWRITING ANALYSIS

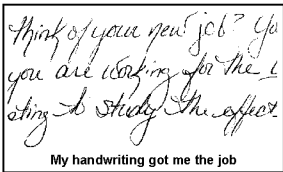
by Mark A. Hopper, M.C.

SEARCHING FOR THE RIGHT CAREER?



Mark A. Hopper, M.C., is President of Handwriting Research Corporation, Phoenix, AZ. Nationally recognized as the leading authority on handwriting analysis and featured on ABC World News, Dateline NBC, etc.

This month I am turning over the article to Adriene Delhomme, our new Client Service Consultant. Apparently, she has an important message that she wants to convey.



My handwriting got me the job

Frustrated and discouraged by a never-ending job search? I felt terribly lost as my search progressed.

The college I attended projected that I would not have any problems finding a well-paying career. After all, my grade point average was pretty strong. However, the only job I had following graduation was in the same restaurant I had been working at throughout college.

Don't get me wrong, I love the people I worked with; but, there just was not enough room for career growth.

My opportunities seemed limited. I was living in Cape Cod, MA which is largely economically controlled by the summer tourist season. So, how was B.A. in psychology going to widen my possibilities? Sure, I could have taken a job in a residential hall for the mentally ill. Unfortunately, the rotating shifts were long and unpredictable; and, my physical safety would be in jeopardy. So, after job hunting for 7 months, I left my restaurant job on the Cape for Arizona where my prospects would hopefully be better.

It was really exciting to start from scratch. It felt as if my possibilities were limitless. I knew it would take time to find the right job. So I took the first job I saw because I didn't want to be stuck without a paycheck. It was a huge step down: minimum wage for kneading dough at a pizzeria. The manager there would come in and yell at everyone no matter how well we did. She made us all hate coming to work. A month passed before I moved on to another job.

I love animals, so I went to work for a pet store chain where they said pay was controlled by willingness to learn. I quickly became one of their most versatile employees. I earned a promotion with a raise, too. However, I still continued looking for a job worthy of my potential.

Since I wasn't making enough at the store, I took a second job. I started working part-time as a teller after early shifts at the store. When the bank started increasing my hours I left the pet store. Besides, the pet store never did give me the promised raise. I enjoyed the refinement of the bank position; however, the stress was unbelievable! I had nightmares about dollar bills, and mobs of anxious and disgruntled customers.

Then my second Arizona summer came. The winter visitors left for home and all of the tellers' hours dropped to an incredible low. I could have made more money working part-time at the pizza restaurant!

Fortunately, I saw a state job in human services advertised on the news. I tested and interviewed for it without ever having to ask the bank for time off. I was granted the position and I left the bank. I had finally found a nice, Monday to Friday, 40 hour per week job with great benefits. I liked being able to help people and see that I made a difference. However, the ever-changing policy was embodied by a collection of manuals that took up almost the full length of a desk.

Eventually, the newness of the job wore off. I witnessed the struggle between the common man and our rules and regulations. I saw clients who really needed help fall through the cracks. There were even more

people trying to deceive our office about their assets in order to get on the program. The process was disheartening.

I avidly read the state job listings. I was hoping that it would be easy to transfer to a better job. However, I soon realized that a state job isn't typically a shortcut to success. The newspaper listings sure weren't paying off, so I scanned the Internet for businesses in the field of psychology. That's when I found Handwriting Research Corporation (HRC).

I spoke to the president of HRC, Mark Hopper, in the hopes of working for him. He requested a handwriting sample (pictured left) along with my resume. I was a little apprehensive about what my writing would reveal, but that was actually what helped me. **For the first time an employer was able to see all my strengths and weaknesses and know that I was worth hiring.** Now, I'm finally doing something fun and exciting that helps people, too.

How is HRC able to help job searchers and employers alike? Handwriting is unique to each individual. Since it is a form of self expression, it reveals the personality and abilities of its author. An analysis depicts strengths and weaknesses, as well as graphs to aid your understanding of personality in the working world. The aim is to match your personality to the personality type of your ideal career. For instance, a truly artistic type would not do well in a scientist's job. Right? So, with our help, people can understand the jobs they would be happy doing. . . and employers can find people who they'll be happy to employ.

There are a lot of possibilities out there. You can wander from job to job in the hopes of finding a fulfilling career. (I made five career changes in 21 months.) Or, you can take a shortcut and get your writing analyzed. Then with a personal consultation with an HRC client service consultant (possibly myself), you'll have a map to point you in the direction of a satisfying career.

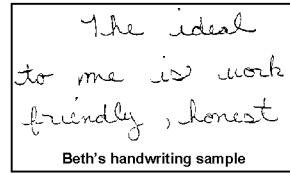
Most of the time, HRC actually helps employers hire and promote the best candidates. Each applicant's handwriting is obtained and analyses are done to determine who should be selected. Resumes and interviews only reveal what an applicant chooses to reveal. Handwriting analysis, on the other hand, is free of the biases that may mislead the potential employer. It is these biases in the selection process that can prevent an employer from having an accurate picture of applicants.

Adriene Delhomme

QUESTIONS & ANSWERS

Question: I'm pretty shy and quiet. When I see a guy I'd like to meet, I get all tongue-tied. How can I change my writing so I'll become more confident and outgoing?

-Beth



Beth's handwriting sample

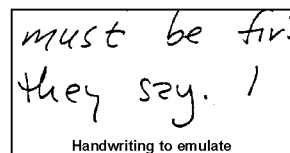
Answer: Come on, Beth! How can you find a guy if you're hiding all the time? Have some faith in yourself because there are probably a lot of men out there who'd think you're really special. Follow these tips and you'll soon learn how to charge past your hesitation. Once you get past that, you'll be more confident and outgoing when meeting guys.

First of all, your writing shows that you probably slipped lined paper beneath the sheet you were writing on as a guideline. This habit is like a security blanket. It makes you feel safe. Don't be afraid. Get rid of the lined paper and you'll be forced to become more brave.

It also appears that you are very concerned with how your writing looks. Stop being so critical of yourself. You will only get in your own way. And if you make a mistake, keep writing.

Try writing with a felt-tip pen. You will probably write faster. When your writing speeds up, you'll have less time to worry and criticize yourself.

Have faith in yourself, Beth. What have you got to lose by trying? You've got to take some chances if you want to change. Good luck!



Handwriting to emulate

If you would like to submit your handwriting (and maybe someone else's) for the possibility of appearing in an upcoming article, please write with your question to:

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