

# Comprehensive Profile

Name: Bill Clinton  
Purpose: President

Date: 08/25/94  
Code: 788-1-27949

*The purpose of this report is to provide insight into the personality and behavior of the individual being evaluated. This is not a pass or fail test, but rather a personality profile of a unique individual. This assessment is based upon an analysis of the client-provided handwriting sample and is intended for the sole and confidential use of the client.*

The **Comprehensive Profile** is divided into four parts:

## **PART 1. Potential Strengths & Weaknesses (Page 2)**

This one page chart provides a trait summary of the writer's personality by categorizing his/her potential abilities and limitations. By examining the number as well as the intensity of traits in each category, a quick assessment can be made as to where the writer can excel and where potential problems may arise. A compatible job or interpersonal relationship for this person should value and utilize as many of one's Strengths as possible; and, where one's Weaknesses will not interfere with success.

## **PART 2. Strengths and Weaknesses Explained (Pages 3-4)**

This two page portion of the personality profile describes each Strength and Weakness in detail and prioritizes them in order of intensity. Realize that not all Strengths are beneficial to every situation and not all Weaknesses are detrimental. For example, a high score in 'Secretive' (listed as a Strength) enables a person to maintain confidentiality at work, but is undesirable in close personal relationships. In general, the stronger one's Strengths, the stronger one's Weaknesses also tend to be.

## **PART 3. Trait Analysis Graphs (Pages 5-8)**

The graph appears on four separate pages - Mental, Social, Motivational and Emotional. This four-page graph measures more than 125 personality traits. When interpreting the graph, realize that there is no 'good' or 'bad' side and that the traits relate exclusively to the heading under which they appear. For example, under the heading 'Thinking Style' on the Mental Profile, we measure 'Flexible.' This relates specifically to 'Thinking Style' and does not indicate that the writer is necessarily socially 'Flexible.'

## **PART 4. Holland Model (A Career Assistance Guide) (Pages 9-10)**

Research has established that personality is the single most important factor in job choice, satisfaction and long term success. These two pages classify all jobs into six career categories by their respective personality types. One's similarity to each of the six career categories is provided, along with a sample list of job duties typical of each personality type. This information is valuable in understanding how one's personality strongly influences the working environment one selects, and is best suited to.

### **Benefits:**

- \* Increase job satisfaction
- \* Identify abilities & limitations
- \* Explore career options
- \* Evaluate job applicants
- \* A tool for personal change and growth
- \* Team building tool
- \* Insight into interpersonal dynamics
- \* Understand how personality affects job performance

### **Proper use of the tool:**

It is essential, if you have not already done so, that you discuss this Comprehensive Profile with your Client Service Representative in order to properly understand and effectively use this profile. Fifteen minutes of consultation is provided at no additional cost. This assessment is a tool and should be used in conjunction with other data, observations and facts to support any decision.

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# Strengths & Weaknesses

Name: Bill Clinton

## Interpretation:

*A person's Strengths will be exhibited when in compatible: job settings and/or interpersonal relationships. Weaknesses are evident when one is in the wrong job setting, in an unhealthy relationship, or is overly stressed.*

## Key:

- Very High : 90-100
- ◐ High : 80-90
- Above Average : 65-80
- \* Opposite trait also present

## Mental

### Strengths

- Efficient
- Shrewd/Clever
- Analytical
- Investigative
- Rapid Comprehension
- ◐ Adventurous
- ◐ Good Discrimination
- ◐ Objective
- ◐ Persistent
- ◐ Creative Thinker
- ◐ Flexible\*
- ◐ Disciplined
- Concerned with Future
- Simplifies Issues
- Conceptual Thinker
- Decisive

### Weaknesses

- Inflexible/Stubborn\*
- Impatient w/ Tediousness

## Social

### Strengths

- Independent
- Persuasive
- Articulate
- ◐ Confident
- ◐ Sophisticated
- ◐ Secretive
- ◐ Indifferent-to-Criticism

### Weaknesses

- ◐ Evasive
- ◐ Suspicious
- ◐ Insincere
- ◐ Conceited
- ◐ Insensitive-to-Criticism
- ◐ Critical
- Aloof
- Domineering/Controlling
- Defiant
- Self-Interested

## Motivational

### Strengths

- Self-Motivated
- Energetic
- Seeks Power
- Competitive
- Materialistic
- ◐ Task-Oriented
- ◐ Seeks Challenge
- ◐ Motivated by Change
- ◐ Curious
- Sense of Urgency
- Enjoys Ideas/Concepts

### Weaknesses

- ◐ Not People-Oriented
- Self-Serving

## Emotional

### Strengths

- Enthusiastic
- Hard-Driving
- Self-Sufficient
- ◐ Self-Assured
- ◐ Rational/Reasonable
- ◐ Determined
- ◐ Handles Pressure Well
- ◐ Strong-Willed
- Emotionally Detached
- Controls Emotions

### Weaknesses

- ◐ Irritable
- ◐ Rationalizes
- ◐ Emotionally Withdraws
- ◐ Intense
- Substance Abuse Risk
- Moody
- Overly-Controlled

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# Potential Strengths

Name: Bill Clinton

## Interpretation:

*In the right setting, these are the Strengths this person will exhibit. The writer should be placed in, and seek out circumstances (career and relationships) where as many of these Strengths can be utilized and valued.*

### **To a Very High Degree** (Intensity 90-100):

- skilled intellectually; efficient and resourceful
- shrewd and clever; not easily deceived
- motivated; has an inner drive to achieve
- energetic and enthusiastic; motivated
- seeks leadership opportunities
- analytical; critiques information and possibilities skillfully
- investigative, curious and inquisitive; eager to learn
- independent; needs no support or direction from others
- persuasive; influences others easily
- values material benefits and rewards
- communicates fluently; articulate
- grasps new situations immediately; suited to fast paced work

### **To a High Degree** (Intensity 80-90):

- confident and self-assured
- motivated by tasks, projects and work duties
- enjoys resolving problems and difficulties; seeks challenge
- objective; unprejudiced and impartial judgment
- willing to experiment and examine adventurous opportunities
- persistent; steadfast and determined
- able to discern and discriminate clearly
- socially sophisticated and refined
- original, innovative ideas; creative
- handles stressful and demanding circumstances well
- withstands the verbal attacks and criticisms of others
- at times, flexible; versatile, adaptable thinking
- secretive; able to keep information confidential
- self-controlled and disciplined

### **To an Above Average Degree** (Intensity 65-80):

- thinks about the future
- when problem solving, able to simplify issues
- controlled behavior; premeditative
- attracted to ideas, concepts and theories
- able to take decisive action

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# Potential Weaknesses

Name: Bill Clinton

**Interpretation:** *In the wrong setting, these are the Weaknesses this person will exhibit. The writer should be in circumstances (career / relationships), where as much as possible, these Weaknesses are not detrimental; perhaps even advantageous. Example: Someone who is 'Impatient' should be placed in a fast paced work setting.*

**To a Very High Degree** (Intensity 90-100):

(None Identified)

**To a High Degree** (Intensity 80-90):

- camouflages the truth; evasive
- overly wary and leery; skeptical
- may mislead others when advantageous
- inflated self-importance
- avoids people interaction
- becomes frustrated too easily
- rationalizes; invents excuses for personal inadequacies
- little consideration given to the opinions and suggestions of others
- unwilling to face-up to emotional issues; withdraws
- experiences emotional situations too intensely
- judgmental and critical

**To an Above Average Degree** (Intensity 65-80):

- at times, won't reconsider once mind is made-up; somewhat stubborn
- becomes impatient too easily
- aloof
- domineering
- not considered by others to be very cooperative; somewhat defiant
- personality type which may be vulnerable to addictive substances
- inconsistent and changing moods; needs variety
- not inclined to share with others
- reluctant to express feelings; over-controlled

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# Trait Analysis Graph

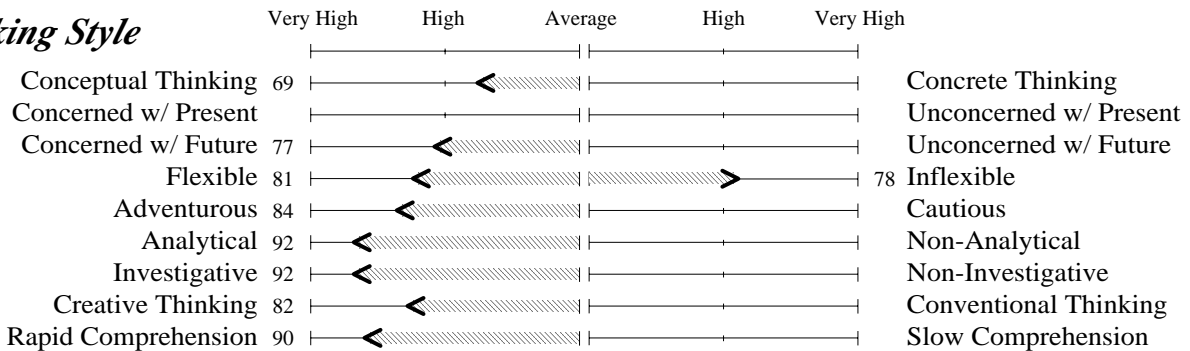
Name: Bill Clinton

## Key:

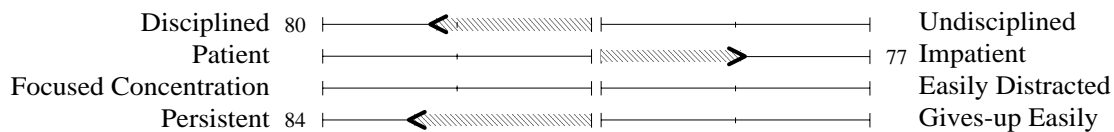
-  A single arrow reflects the extent and intensity of that trait.
-  Double arrows indicate that this person displays one trait in certain situations; at other times, the opposite trait.
-  This appears when both traits are average in strength.

## Mental Profile

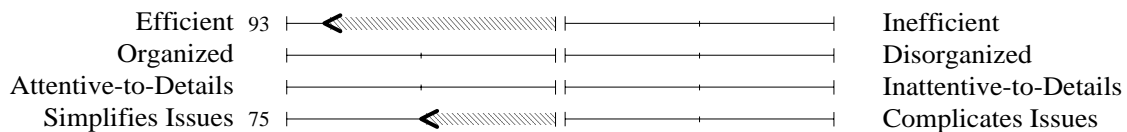
### Thinking Style



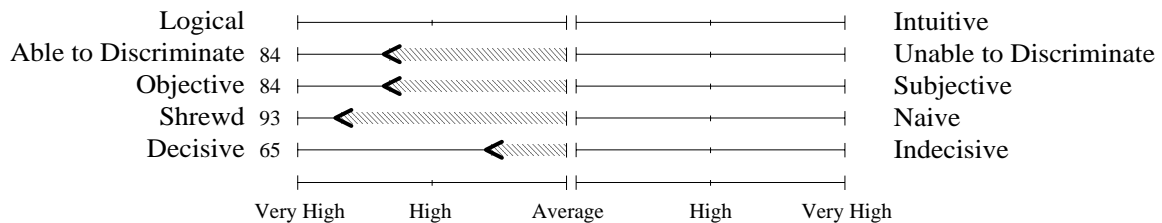
### Self-Control



### Effectiveness



### Judgment



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# Trait Analysis Graph

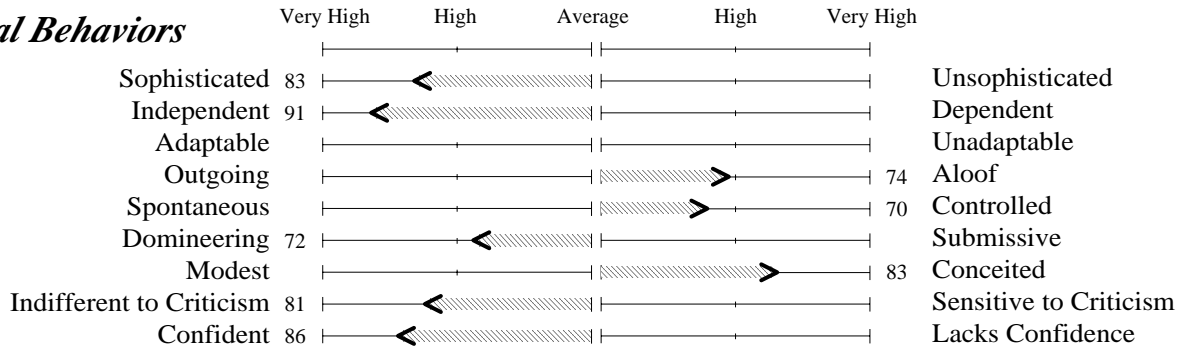
Name: Bill Clinton

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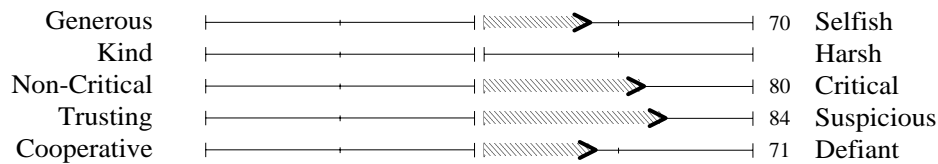
- ◀-----|----- A single arrow reflects the extent and intensity of that trait.
- ◀-----|-----> Double arrows indicate that this person displays one trait in certain situations; at other times, the opposite trait.
- |----- This appears when both traits are average in strength.

## Social Profile

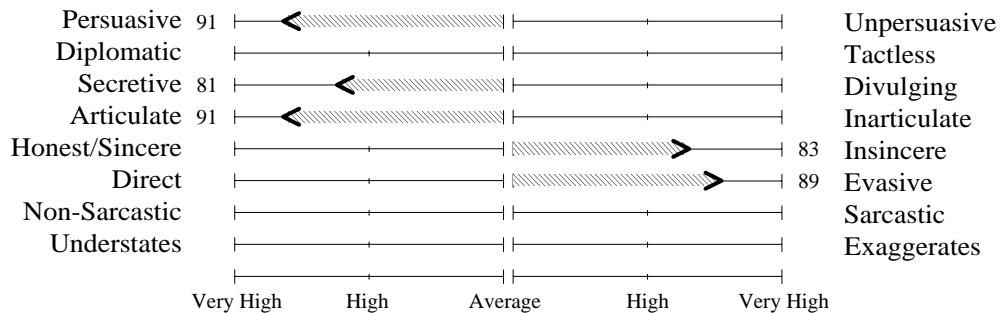
### Social Behaviors



### Treatment of Others



### Communications Style



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# Trait Analysis Graph

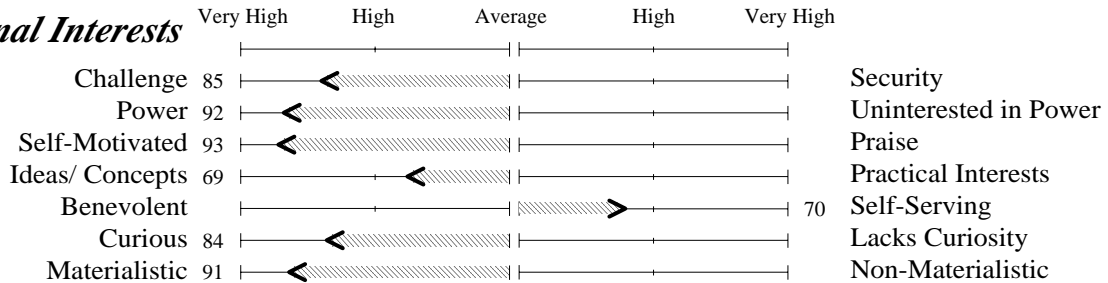
Name: Bill Clinton

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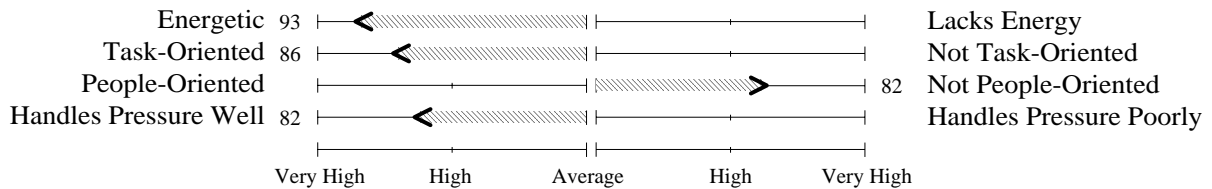
- ◀————| A single arrow reflects the extent and intensity of that trait.
- ◀————|————> Double arrows indicate that this person displays one trait in certain situations; at other times, the opposite trait.
- |———— This appears when both traits are average in strength.

## Motivational Profile

### Motivational Interests



### Motivational Influences



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# Trait Analysis Graph

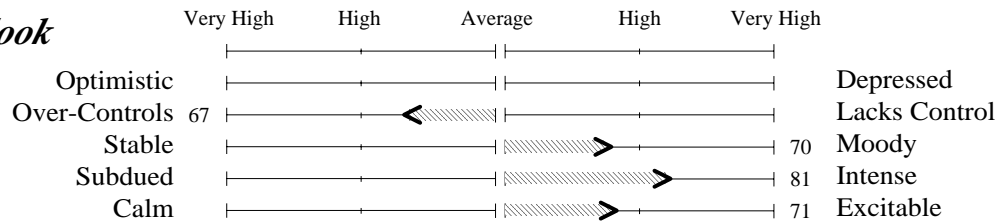
Name: Bill Clinton

**Key:**

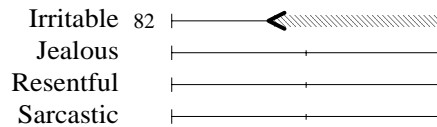
-  A single arrow reflects the extent and intensity of that trait.
-  Double arrows indicate that this person displays one trait in certain situations; at other times, the opposite trait.
-  No arrow appears when the trait is average or below in strength.

## Emotional Profile

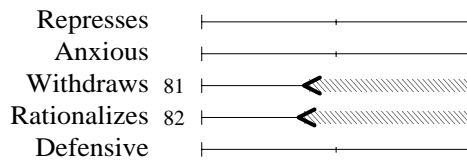
### Mood Outlook



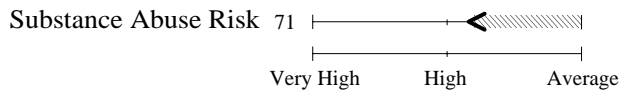
### Anger Profile



### Fear Profile



### Miscellaneous



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# Holland Model

## Matching Personality to Job Environments

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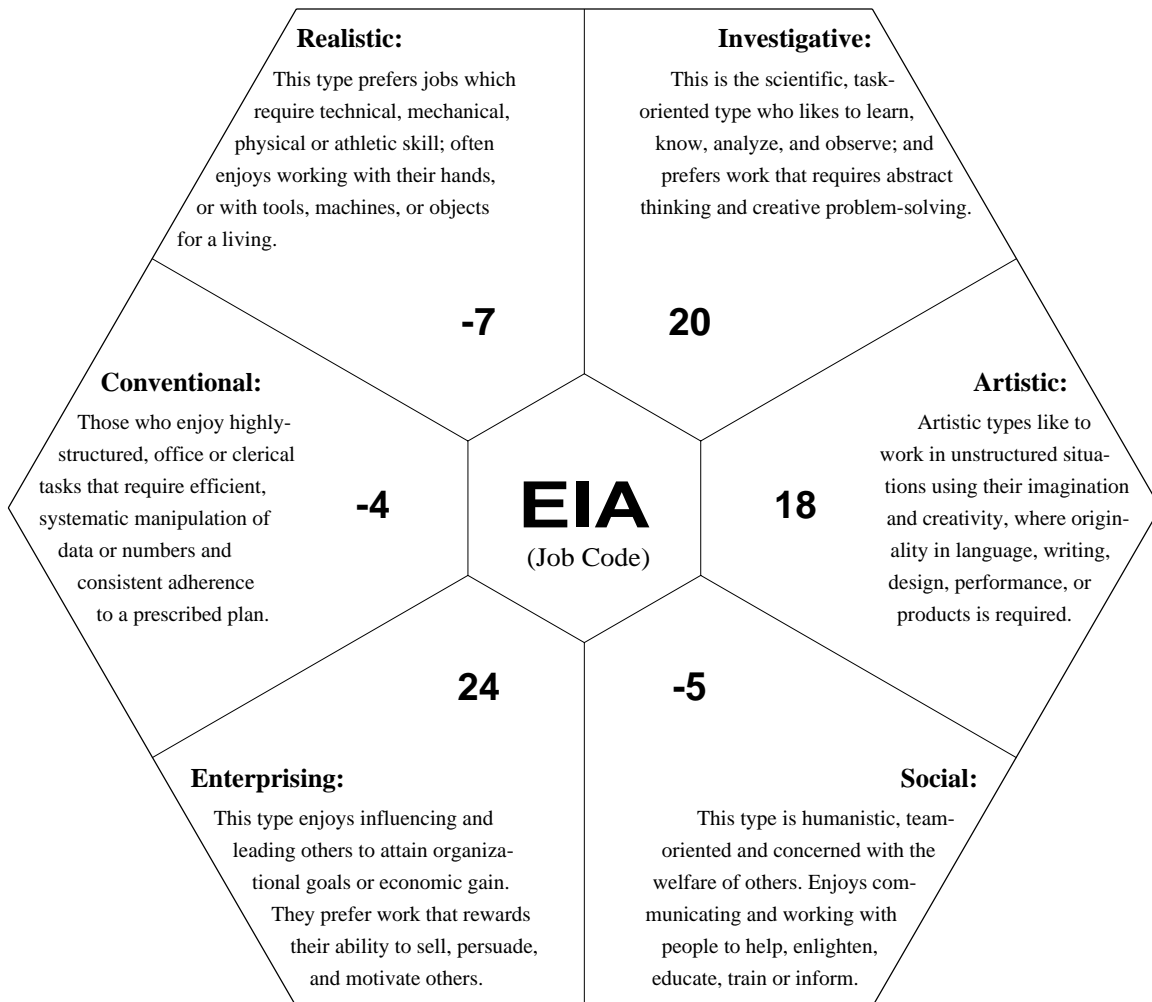
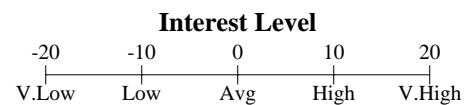
**INTERPRETATION:**

This model classifies all jobs, and their respective personality types, into six major categories. Adjoining categories are temperamentally most similar to one another, while those on the opposite end of the hexagon are least similar. In the center is the derived code identifying which three categories one most closely resembles. (This code correlates to specific job titles.)

**SCORE INTERPRETATION:**

1. Scores reflect one's level of interest & similarity to professionals in each category who are happy & successful. Scores reflect one's attraction or aversion to the six work environments. The higher a score, the lower other scores tend to be.
2. Extreme scores are neither desirable nor undesirable, but do represent strong reactions by the person to that work environment.
3. Scores over 20, or scores significantly higher than others, reflect an extreme example of that job/personality type; a 'specialist'.
4. Scores which are all close together reflect more of a 'generalist'; one who needs a mixture of several working conditions and environments for an ideal job. Examine how close or apart scores are from one another for additional insight.
5. **An ideal job should contain a mixture of one's higher scores, and should not involve aspects where one receives negative scores.**

(See next page for additional insight)



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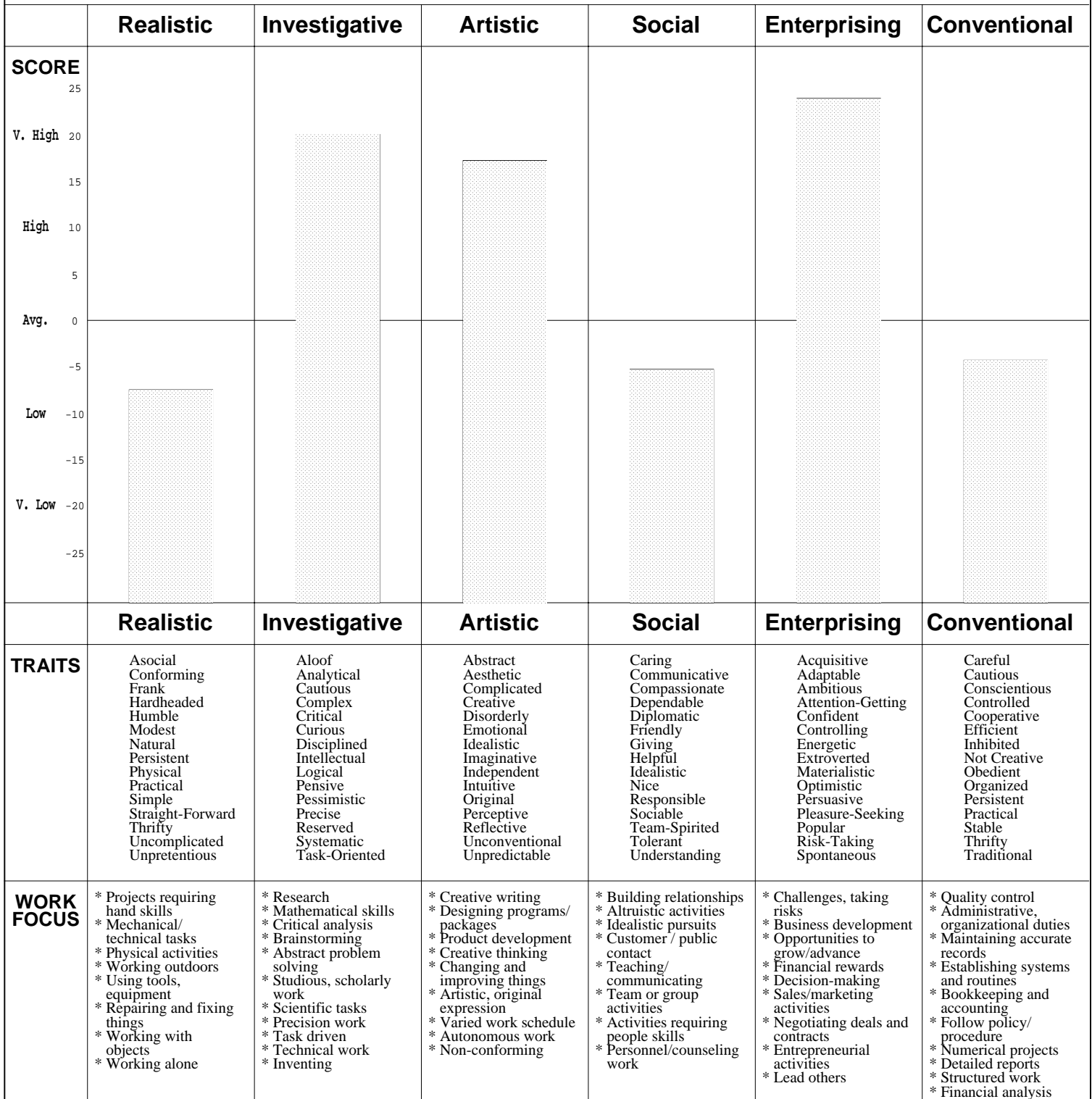
# Holland Graph

## Matching Personality to Job Environments

Name: Bill Clinton

### Interpretation:

*Bars indicate one's similarity to the lists of personality traits. The work focus is a sampling representative of each category, and is based upon Dr. Holland's theory that people will be satisfied in work environments that reinforce their individual personalities.*



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