

# HANDWRITING ANALYSIS

by Mark A. Hopper, M.C.

## DO YOU DATE THE LAWYER OR COWBOY?



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We have all heard at one time or another a mother telling her daughter to marry a doctor or lawyer. And there is that Waylon and Willie country song that says, "Momma don't let your babies grow up to be cowboys... make them be doctors and lawyers and such."

Isn't it unnatural for a mother to want her children to become or eventually marry someone who can provide some prestige, financial security and a comfortable life. But, is it really true that marrying a doctor or lawyer will produce a better marriage than, say, marrying a cowboy? Statistically, divorce rates are not impressive when marrying a cowboy or a lawyer.

Traditionally, women are more attuned to the prestige and financial security associated with certain careers when spouse hunting. Nothing is wrong with this, but there is much more that can be learned about a person by the career that they have selected than potential financial strength. The personality that we each have greatly determines the type of career that each of us has selected. Research has substantiated that personality is the single most important factor in career selection. This is significant, for once you determine which personality type appeals to you (6 types listed below), you will have a clearer picture of which type of career your ideal person may have selected. All you have to do then is go to where they work or play to meet them; this process increases your chances of meeting the person which has the right personality for you.

For example, a person who decides to pursue trial law is more likely to be analytical, confrontive, outgoing,

critical, opinionated, intelligent and a communicator. The cowboy is more likely to be physical, honest, simple and not as much of a communicator. These are, of course, generalizations and there are exceptions. The point is that the career a person selects is a reflection of their personality and values. By knowing which career they selected, they can tell you something about who they are.

This month's article is the first of a two part series which will show you the importance of considering one's career before dating them, not for evaluating their financial well being, but to understand who they are as a person. That one's career is an indication of the type of personality and value system one has. This month we will examine the six personality and career categories established by sociologist Dr. John Holland, and see a handwriting sample typical of each type. You'll learn some advantages and disadvantages of each type. Next month we will show you how to communicate with these six types and which might be best suited to you.

Here are the six personality and career categories with a handwriting sample typical of each one. As you read these, think about which category most closely describes the type of person you would like to be dating or marry. It might help you to determine WHERE to begin looking for that special someone. For example, if you decide you want someone who is outgoing, caring and communicative then consider dating a social worker (SOCIAL category), not a mechanic (REALISTIC category) who tend to be more physical, indifferent to intimate conversations and task oriented.

### Realistic Type

I LIKE A JOB TO BE FUN  
WITH POSSIBILITIES, GOOD WORKING RE-  
LATIONSHIP AMONG ALL STAFF, BOTH MALE  
I WANT TO BE ABLE AT THE  
THAT I HAVE GIVEN MY EMPLOYER  
I STAY AT HOME I WANT TO BE

**Mechanic**  
Simple and plain printing style

**REALISTIC** - Extremes of this type have good physical skills, but may have trouble expressing themselves or in communicating their feelings to

others; unromantic. They work outdoors and enjoy working with their hands using tools and machines; they fish, hunt, bowl. They would rather deal with things than with ideas or people. Typical careers: technical, mechanical and engineering.

### Investigative Type

I would like to add my computer to the  
many you are retaining on your 10th birthday.  
To be a computer is a very accomplishment  
achieved by a child. I was of a woman  
who wanted her 10th birthday as soon as  
the money for her present was that she had  
wanted to computer with the internet. I am  
certain this has been true for you as well.

**Scientist**  
Tiny script, illegible, stripped down letters

**INVESTIGATIVE** - These people enjoy scientific activities and careers. They are very task oriented and aloof; the chess players. They like solving abstract problems and prefer to think than do. They enjoy ambiguous challenges and don't like structured situations or rules. They are original, intellectually creative, disciplined, pessimistic, distant, and analytical. Typical careers: science, research, scholars.

### Artistic Type

If you're finished with the  
copy of J.T.H. I mailed  
I'd like to have it. as  
I need it, before mail  
was you stuff out me

**Artist**  
Flourishes, rhythmic, unique style

**ARTISTIC** - These people thrive in artistic settings which offer opportunities for self-expression; photography, drama. They have no interest in highly structured lives or work and do not like physical work. They like to work independently, often alone needing to express their individuality. They are unconventional, expressive, emotional, imaginative, aesthetic and intense. Typical careers: writing, drama, music and art.

### Social Type

I forgot to see  
a pink form re  
our "Steve" system  
several of the

**Social Worker**  
Rounded, forward slant, long ending strokes

**SOCIAL** - This type is sociable,

humanistic and concerned about the welfare of others; church work. They express themselves well and get along well with others. They enjoy others' attention and enjoy discussing relationships with others. They don't like physical work or machinery. They are cheerful, friendly, helpful and good leaders. Typical careers: teachers, counselors, nursing.

### Enterprising Type

Here is the 10-  
sample that you  
Did you get

**Marketing Manager**  
Large letters, forward slant, bold appearance

**ENTERPRISING** - This type has great facility with words, especially in selling, dominating and influencing others; business. They are energetic, enthusiastic, adventurous, confident, and seek opportunities to lead. They are impatient with precise work or work involving long periods of intellectual effort. They like power, status and wealth and prefer expensive settings. They need challenge, enterprising tasks and ways to achieve advancement. Typical careers: sales, entrepreneurs, politicians.

### Conventional Type

Your employer is sincerely  
providing a positive and life  
environment for all employ-  
ees of importance is effective co-  
operation with each employee. Better  
individual and group needs is

**Bookkeeper**  
Meticulously made and carefully constructed letters,  
consistent spacing between words and lines

**CONVENTIONAL** - These people prefer highly ordered activities, like office work and when off duty cards, crossword, bingo, etc. They do not seek leadership but do well in large companies as they respond to power and the chain of command. They are numerically inclined, neat, exact, practical, conventional, stable, controlled and dependable. They do not like intense relationships with others and prefer well defined tasks and rules. Typical careers: accounting, mathematics, computers.

Once you decide which personality type appeals to you in a partner, it just may help you determine which one of the six career categories your ideal partner should belong to. And once you know this, go to where they work and play to find them; it's that simple. Good luck!